

2025 Financial Management Conference

Property Management – The Fork in the Road

Moderator: Harold Nassau, HCNassau Consulting

James Aliberti, Linc Housing

Todd Del Tufo, Enterprise Community Development

Trevor Samios, WinnCompanies

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STRENGTHMATTERS[®]



Continuing Professional Education (CPEs) Requirements for CPAs

- Please find the **SESSION HOST** to **SIGN IN** at the beginning and **SIGN OUT** at the end of every session. We use that attendance log to verify your participation for CPE credits.
- Please **submit all conference evaluations**. Evaluation links are emailed to registrants daily. The session host monitoring the sign-in process has paper evaluations if you prefer.
- For more information on CPE credits, contact Lindsay Wells at consult.lwells@gmail.com.

Agenda

- Introductions
- Review **Learning Objectives**
- Overview of session plan and timing
- Q&A
- Wrap up

Learning Objectives

- Learn how has the property management landscape changed in recent years.
- Compare and contrast third-party property management and self-management.
- Understand property management perspectives of owners, managers and investors.

Poll 1

1. How many of you are:

- Self managed
- 3rd party managed
- Blended

2. How many of you are:

- Self managed are are considering changing
- 3rd party managed and considering changing

Poll 2

1. How many of your property management operations are considering the following?
 - Major technology investment
 - Considering significant staffing changes
 - Decentralizing some operations
 - Increasing centralization

2. What do you believe is the threshold for successful self management?
 - 500 units
 - 1000 units
 - 3000 units
 - 5000. units
 - 7000+

Q&A

- Please ask any questions you have for our speakers.

Evaluation Reminder

- Please submit all conference evaluations.
- Look for the electronic evaluation link in your email.
- Contact consult.lwells@gmail.com if you do not receive the link.

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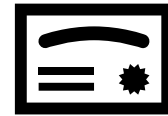
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