

**STRENGTH Matters Annual Meeting and Financial Management Conference 2018 – AT-A-GLANCE SCHEDULE**

<b>STRENGTH Matters Annual Meeting</b>	
<b>MONDAY, OCTOBER 15 (Invitational)</b>	
1.00	<b>WELCOME</b>
	Frances Ferguson, Acting Vice President, National Real Estate Programs, NeighborWorks America
1.15 - 1.45	<b>OPENING PLENARY - INSIGHTS ON A VERY DYNAMIC REAL ESTATE RENTAL MARKET</b>
	Shekar Narasimhan, Managing Partner, Beekman Advisors
1.45 - 3.15	<b>THE RISING "SERVICES IMPERATIVE"</b>
	Andrea Ponsor, SAHF; Julian Huerta, Foundation Communities; Steve Spears, Mercy Housing; Nathan Taft, Jonathan Rose Companies
3.15 - 3:30	<b>BREAK</b>
3:30 - 5:00	<b>APPROACHES TO THE CURRENT MARKET: ISSUES, DILEMMAS, AND OPPORTUNITIES</b>
	Dana Moore, Compass Advisors; Matt Slepín, Terra Search Partners; Celia Smoot, LISC
6.00 - 9.00	<b>DINNER AT IRON CACTUS</b>
<b>TUESDAY, OCTOBER 16 (Morning Invitational Meeting, Afternoon Full Conference)</b>	
8.30 - 10.00	<b>GRAPPLING WITH TOUGH QUESTIONS I: WHAT IS OUR RELEVANCE?</b>
	Chuck Wehrwein, Housing Partnership Network; Kevin Myren, CommonBond Communities; Brian Shuman, MAB Financial Advisors
10.00 - 10.15	<b>BREAK</b>
10.15 - 11.45	<b>GRAPPLING WITH TOUGH QUESTIONS II: HOW DO WE GET STRONGER?</b>
	Dee Walsh, Mercy Housing; Alfredo de la Peña, Mission First Housing Group; Mike Mullin, Nevada HAND, Inc.
12.00	<b>ADJOURN</b> (to lunch with full conference)

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<b>Financial Management Conference</b>					
<b>TUESDAY, OCTOBER 16</b>					
12.00 - 12.45	<b>LUNCHEON</b>				
	<b>Sponsor Welcome</b> – Jim Ferris, NeighborWorks Capital				
12.45 - 1.45	<b>Luncheon Plenary: WHAT IF? A Population Health Business Model</b>				
	David Erickson, Director of Community Development, Federal Reserve Bank of San Francisco Chrystal Kornegay, Executive Director, MassHousing				
1.45 - 2.00	<b>BREAK</b>				
2.00 - 4.00	<b>CONCURRENT SESSIONS</b>				
	<b>Opportunity Zones</b>	<b>CDFIs: Building Capital to Retain Our Mission</b>	<b>Building Capital to Advance Your Mission: Raising Private Equity for Multifamily Real Estate</b>	<b>Is Capitalism Waking Up to Impact? What the Impact Management Project Is and How You Can Plug In</b>	<b>Getting Ready for Enterprise-level Capital – What Is It, How to Use It and How to Get It</b>
	Mary Vasys, Vasys Consulting Ltd; Frank Buss II, Novogradac & Company LLP; Karen Przepyszny, National Equity Fund; Julia Shin, Enterprise Community Partners	Kathy Rock, Low Income Investment Fund; Matt Glatting, Capital Impact Partners; Vanessa Moulin, Calvert Impact Capital; Shekar Narasimhan, Beekman Advisors; Christina Travers, Low Income Investment Fund	Frances Ferguson, NeighborWorks America; Lisa Davis, PGIM Real Estate; Diane Omstead, Fillmore Capital Affordable Housing; Rebecca Regan, Housing Partnership Network; Joe Reilly, The Community Development Trust; David Steinwedell, Affordable Central Texas; Rick Wishcamper, WishRock	Sara Olsen, SVT Group	Allison Clark, The John D. and Catherine T. MacArthur Foundation; Jean Bridges, East Bay Asian Local Development Corporation; Angela Gravely-Smith, NeighborWorks America; Ben Greenberg, Housing Partnership Network; Steve Peelor, NeighborWorks Capital
6.00 - 7.00	<b>COCKTAIL RECEPTION AT THE WESTIN DALLAS</b>				

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<b>WEDNESDAY, OCTOBER 17</b>					
	<b>Financial Reporting</b>	<b>Management</b>	<b>Rental</b>	<b>Home Building</b>	<b>Lending</b>
8.30 - 9.00	<b>OPENING - The Power of the CFO Network</b>				
	Helen Dunlap, Principal, Dunlap Consulting and Paul Sussman, Consultant				
9.15 - 10.30	<b>FASB / Nonprofit Reporting Changes</b>	<b>RISK MANAGEMENT: Are You Adequately Insured?</b>	<b>Tax Considerations in LIHTC Partnerships</b>	<b>NMTC and the Home Building Business</b>	<b>Managing Rising Interest Rates</b>
	Dave Conway, Novogradac & Co.; Caroline Horton, Aeon	Tracy Pride, IMA Financial Group; Brian Platt, IMA Financial Group	Daniel King, CohnReznick	Katie Rodriguez, Housing Partnership Network; Agnes Casimir, Atlanta Neighborhood Development Partnership; Patrick Cornett, The Housing Partnership, Inc.; Jeffrey Crum, New Jersey Capital Corp; Angela Gravely-Smith, NeighborWorks America; Bob Ibanez, Novogradac & Co.; Rey Jaquez, Affordable Homes of South Texas, Inc.	Bob Taylor, Morgan Stanley
10.30 - 10.45	<b>BREAK</b>				
10.45 - 12.00	<b>NEW LIQUIDITY FOOTNOTE: Qualitative and Quantitative Elements Drafting Workshop</b>	<b>CYBERSECURITY: You and the Dark Web</b>	<b>ENTERING THE INVESTOR - Managing the Partnership Agreement and Your Capital Accounts: Why I care more than ever!!</b>	<b>MANAGING SHARED APPRECIATION</b>	<b>Competing for Your Time: Internal and External Reporting Requirements</b>
	Scott Seamands, Lindquist, von Husen & Joyce; Karen Kent, Kevin P. Martin & Assoc.	Vassilis Kontoglis, AAFCPAs	Beth Mullen, CohnReznick	Michael Monte, Champlain Housing Trust	Dana Moore, Compass Advisors; Matt Hjelmhaug, NeighborWorks Rochester
12.00 - 1.00	<b>CFO CAFÉ LUNCH</b>				
1.00 - 2.15	<b>NEW LIQUIDITY FOOTNOTE: Qualitative and Quantitative Elements Drafting Workshop</b>	<b>Controlling Costs in Managing Employee Benefits</b>	<b>LIFE CYCLE OF THE INVESTOR: Exiting Your Investors</b>	<b>GETTING READY FOR ENTERPRISE-LEVEL CAPITAL – What Is It, How to Use It and How to Get It: Home Building Business</b>	<b>MANAGING RISING INTEREST RATES</b>
	Scott Seamands, Lindquist, von Husen & Joyce; Karen Kent, Kevin P. Martin & Associates	Greg Callahan, CBIZ	Beth Mullen, CohnReznick; Robert Snow, NEF	Angela Gravely-Smith, NeighborWorks America; Ben Greenberg, Housing Partnership Network; Steve Peelor, NeighborWorks Capital	Bob Taylor, Morgan Stanley
2.15 - 2.30	<b>BREAK</b>				

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2.30 - 3.20	<b>FUNCTIONAL EXPENSE REPORTING: Workshop on Expense Allocations and New Disclosure Requirements</b>	<b>FINANCIAL STORY TELLING: Balance Sheet, Income Statement &amp; Now Liquidity</b>	<b>AVERAGE INCOME MINIMUM SET ASIDE</b>	<b>What's the Market? What's the Product?</b>	<b>ACCOUNTING AND LENDING TEAM: Bridging the Communication Gap</b>
	Scott Seamands, Lindquist, von Husen & Joyce	Gayle Harrold Lacroix, Roxbury Tenants of Harvard	Beth Mullen, CohnReznick	Valorie Schwarzmann, HomePort Ohio	Brittney Murphy, Fahe; Kala Biittner, Portland Housing Center; Anjanette Brown, The Resurrection Project
3.20 - 3.30	<b>BREAK</b>				
3.30 - 4.20	<b>DEEP DIVE: Impact of Revenue Recognition Standard on Recognition of Developer Fees</b>	<b>DASHBOARDS – What's the Score?</b>	<b>SURPRISE: Now You Own A Naturally Occurring Affordable Property</b>		<b>BEST PRACTICES BREAKOUT GROUPS (2):</b>
	Dave Conway and Rodney Sommers, Novogradac & Company	Brian Kay, Community HousingWorks	Jean Bridges, East Bay Asian Local Development Corporation; Caroline Horton, Aeon		<b>1 - Portfolio Management and CDFI Ratio Evaluations</b> Winell Belfonte, CohnReznick; Agnes Casimir, Atlanta Neighborhood Development Partnership; Paul Gunther, Impact Seven; Joanne Wilson, SJ Associates  <b>2 - Forgivable Loans and the Impact on Financial Statements and Ratios</b> Curtis Schneider, Community Resources & Housing Development Corp
6.00 - 7.30	<b>RECEPTION AT THE DALLAS FEDERAL RESERVE BANK</b>				
<b>THURSDAY, OCTOBER 18</b>					
8.30 - 9.20	<b>OPENING - Perspectives on Change Leadership</b>				
	Sheila F. Maith, Maith Consulting				
9.30 - 11.30	<b>How to Transform Financial Factors Into Drivers of Change</b>	<b>ASSESSING NEW OPPORTUNITIES</b>	<b>Mergers and Other Creative Combinations</b>	<b>Managing Succession and Diversity in Financial Management</b>	<b>ACHIEVING OPERATIONAL EXCELLENCE</b>
	John Moukad, in-context consulting	Sheila F. Maith, Maith Consulting; Kenneth Trigueiro, People's Self Help Housing Corp.	Dana Moore, Compass Advisors; Ann Houston, Opportunity Communities	Michelle Bush and Andrea Lowe, Corporate F.A.C.T.S.	Tulip Shah, Keystone Strategic Advisors
11.30	<b>ADJOURN</b>				